



DENTSPLY Rinn XCP-DS FIT™ Universal Sensor Holder









Launches March 2011

055921 XCP-DS FIT Instructional Poster

559900 XCP-DS FIT Hygiene Kit

559908 XCP-DS FIT Endodontic Kit

559909 XCP-DS FIT Hygiene Kit Plus Endodontic Holders

Fits Size 1 and Size 2 Sensors

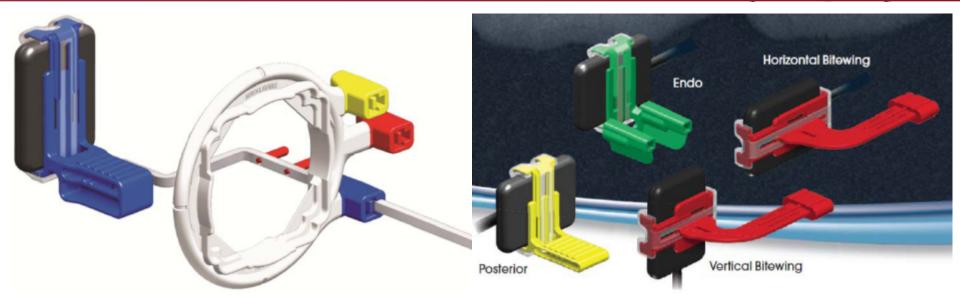








XCP-DS FIT is a Complete System



- A Universal Holder System that can be used with any size (#1 or #2) or brand of sensor
- The easy to use clip simply slides up to fit the proper sensor size
- Integrates with XCP-ORA® 3-in-1 Positioning System and standard XCP Arms and Rings

XCP-DS FIT™ is FAST LOADING



- The self adjusting clip adapts to all sensor brands and sizes
- One biteblock will fit both size one and two sensors
- Strain-Free design minimizes stress on sensor cord
- Soft silicone components cushion hard edges and minimize chance of sensor cover perforation



XCP-DS FIT Features & Benefits

Feature	Benefit
Universal design with self adjusting clip	Works with all sensor brands, sizes 1 and 2
One holder used for both size 1 and size 2 sensors	Reduce inventory, one holder for both size 1 and 2 sensors
Color coded	Makes assembly as easy as matching colors
Soft Silicone Components	Provides comfort material where contacting soft tissues and will not perforate sensor cover
Compatible with XCP and XCP-ORA arms and rings	Easily positioned for accurate paralleling radiographs
New thicker anterior biteblock	Eliminates need for cotton roll on anterior images
Autoclavable, through 300 cycles	Low cost per use

XCP-DS FIT™ is easy to use

Anterior Frontzahn Antérieur Frontali Anteriores





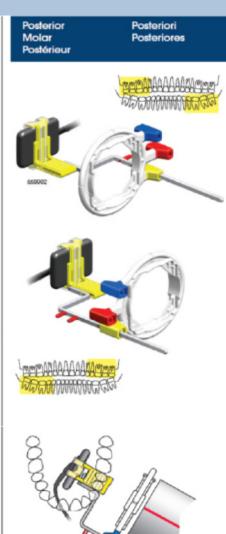


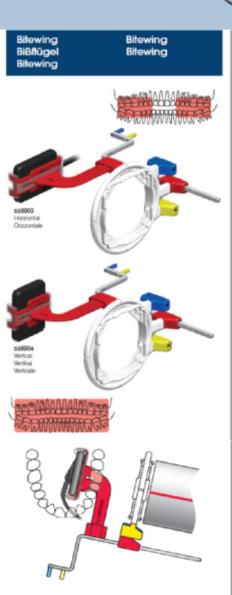
Zum Schutz des Sensors immer eine Sensorschutzhülle verwenden.

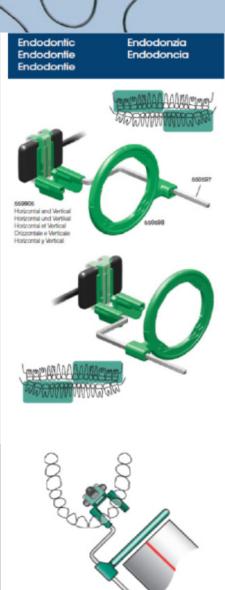
Toujours utiliser un couvre-capteur pour protéger le capteur.

Usare sempre una copertura di protezione sul sensore. Utilice siempre una cubierta sobre el sensor para protegerio.









Step-by-step Instructions:



- 1. Place a protective cover over the sensor (Fig. 1).
- 2. Load sensor face (or active area) first into appropriate biteblock for the area to be imaged by holding sensor firmly and pressing edge of sensor against movable clip (Fig 2).
- 3. Insert opposite sensor edge and release clip (Fig 3).
- 4. Insert positioning arm into the appropriate color-coded channel of the aiming ring and attach biteblock according to Positioning Guide.
- 5. Correctly assembled, the sensor should be centered when viewed through the aiming ring.
- 6. Position holder in patient's mouth and slide aiming ring close to patient's face.
- 7. Align x-ray tube to aiming ring.
- 8. Take exposure.
- 9. Change as needed for the next desired image.





Available SKUs

SKU	Description					
559900	XCP-DS FIT Hygiene Kit w/ XCP-ORA					
	(1 XCP-ORA, 2 each holder - no endo)					
559901	XCP-DS FIT Anterior (2)					
559902	XCP-DS FIT Posterior (2)					
559903	XCP-DS FIT Horizontal Bitewing (2)					
559904	XCP-DS FIT Vertical Bitewing (2)					
559905	XCP-DS FIT Endo (2)					
559908	XCP-DS FIT Endo Only Kit					
	(Endo Green Ring, Endo Arm, 2 Endo Holders)					
559909	XCP-DS FIT Complete Kit w/ ORA & Endo					
	(1 XCP-ORA, 2 each holder and Endo arm and ring)					
	(Contents of 559900 and 559908)					
	RINN					



Dentrek Module

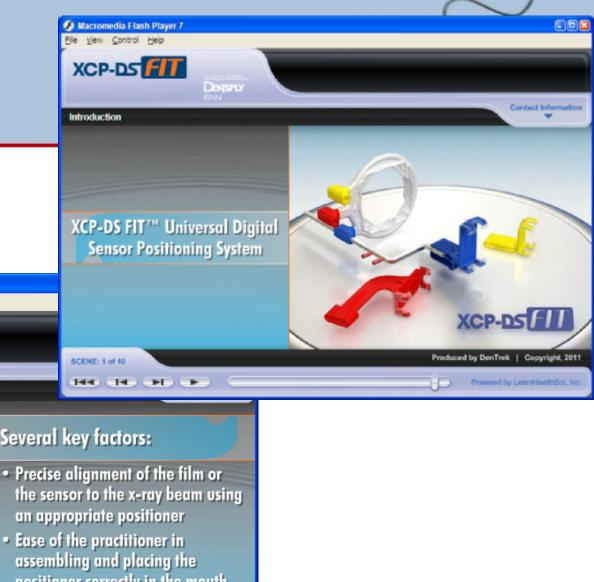
Digital made easy

Universal Digital Sensor Positioning System

- Available in Feb
- Animated video showing how to use XCP-DS FIT

2011







Several key factors:

- the sensor to the x-ray beam using an appropriate positioner
- Ease of the practitioner in assembling and placing the positioner correctly in the mouth

XCP-DS FIT® PSS Tools



		Group Practice	Aesthetic Practice	General Practice				
	Clinic			Builders	Cruisers	"Thrifties"		
Circumstances	Understaffed	Profit Driven	Appearances	Growing	Indifference	Pennywise		
Primary Need	Performance	Financial	Image	Performance	Varies	Financial		
Secondary Need	Financial	Performance	Performance	Financial	Varies	Performance		
Opening	Review radiographic procedures							
Probing	What effect would reducing the number of x-ray holder inventory parts have on your practice?	What thinking about your x-ray procedures, what have you done so far to minimize the cost of the procedures?	What happens when your x-ray images are less than ideal for diagnosis? retake?	When you buy a new sensor for your practice, how do you find new holders?	What happens when your x-ray images are less than ideal for diagnosis? retake?	What would saving \$0.50 per x-ray do for the bottom line of your practice?		
Additional probing								
Supporting	1 XCP-DS FIT Universal Holder works on size 1 or 2 sensors – reduce your inventory by 50%	After just 25 cycles you break even vs. sticky-back holders and at 300 cycles the cost is \$0.065 per use. ~\$150.00 in savings per biteblock	Adjustable bite- tab allows you to position according to the image you want. 3-in-1 Ring/Arm for accuracy.	XCP-DS Fit is universal and will work with most sensors.	Stiff support backing prevents flexing so that you receive good parallel images.	After just 25 cycles you break even vs. sticky-back holders and at 300 cycles the cost is \$0.065 per use. ~\$150.00 in savings per biteblock		
Closing								